SEC Mail Mail Processing Section

FEB 05 2008

Washington, DC

# SHEARMAN & STERLINGLE

シャーマン アンド スターリング外国法事務弁護士事務所

FUKOKU SEIMEI BUILDING 5TH FLOOR | 2-2-2 UCHISAIWAICHO | CHIYODA-KU | TOKYO | 100-0011

WWW.SHEARMAN.COM | T +81.3.5251.1601 | F +81.3.5251.1602



February 5, 2008

Rule 12g3-2(b) File No. 82-01132

Securities and Exchange Commission Division of Corporation Finance Office of International Corporate Finance 100 F Street, N.E. Washington, DC 20549

SUPPL

Fuji Heavy Industries Ltd. Rule 12g3-2(b) File No. 82-01132

The enclosed information is being furnished to the Securities and Exchange Commission (the "SEC") on behalf of Fuji Heavy Industries Ltd. (the "Company") pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934, as amended (the "Exchange Act").

Pursuant to Rule 12g3-2(b)(1)(iii) under the Exchange Act, the Company is furnishing the enclosed documents as identified in Exhibit A and Exhibit B attached hereto. Documents for which English versions are readily available are listed in Exhibit A. With respect to the Japanese language documents for which English language versions are not readily available, brief descriptions are set forth in Exhibit B.

Please do not hesitate to contact me at +81-3-5251-1601 if you have any questions or requests for additional information.

Very truly yours,

Masahisa Ikeda

Enclosures MI/ms

PROCESSED

FEB 14 2008

THOMSON FINANCIAL

ABU DHABI | BEUING | BRUSSELS | DÜSSELDORF | FRANKFURT | HONG KONG | LONDON | MANNHEIM | MENLO PARK MUNICH | NEW YORK | PARIS | ROME | SAN FRANCISCO | SÃO PAULO | SINGAPORE | TOKYO | TORONTO | WASHINGTON, DC

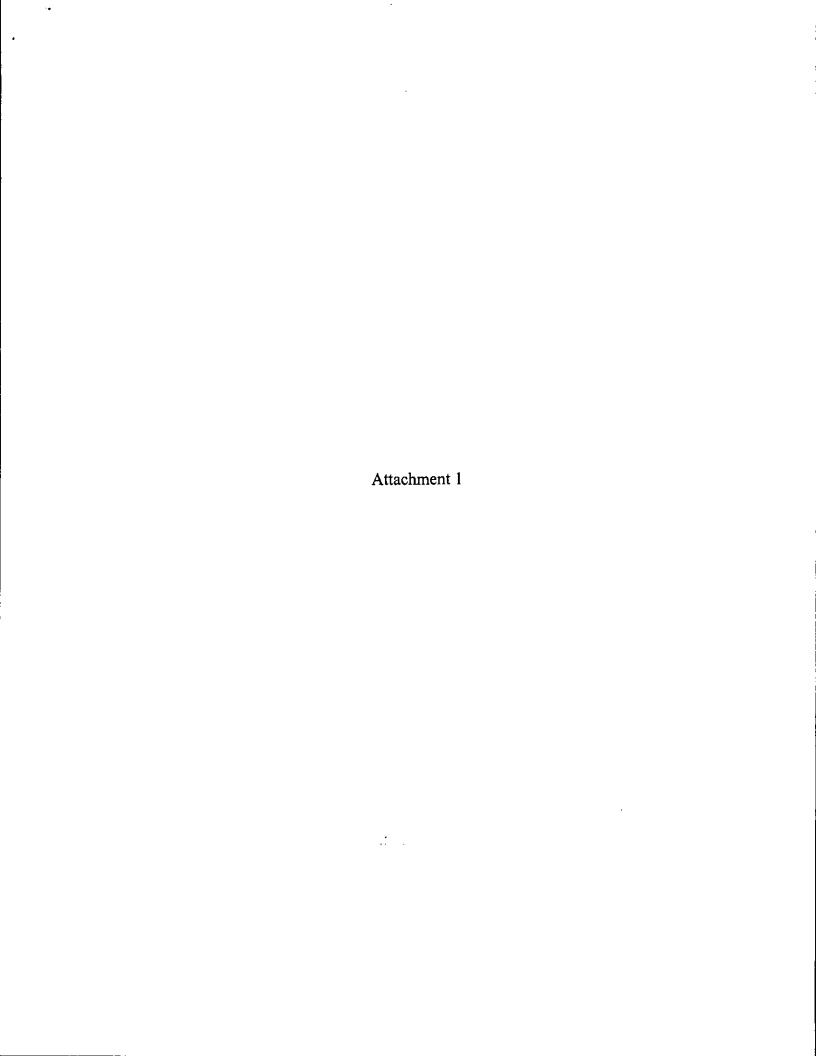
EMEARMAN & STERLING LLP IS A LIMITED LABILITY PARTMERSHIP ORGANIZED IN THE UNITED STATES UNDER THE LAWS OF THE STATE OF DELAWARE, WHICH LAWS LIMIT THE PERSONNE LABELITY OF PARTMERS.

Dought

# Exhibit A

# **English Documents**

| <u>#</u> |  | Date Released     |
|----------|--|-------------------|
| 1.       | FHI to add 2 models to the Robin EX Series general-purpose engines   | December 10, 2007 |
| 2.       | FHI Introduces All-New Subaru Forester   | December 25, 2007 |
| 3.       | Consolidated Financial Results for the 3 <sup>rd</sup> Quarter of Fiscal 2008 ended December 31, 2007 as filed with the Tokyo Stock Exchange | February 4, 2008  |





# PRESS INFORMATION

December 10, 2007

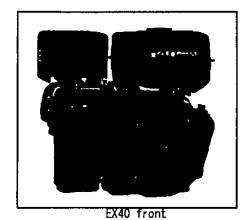
#### FHI to add 2 models to the Robin EX Series general-purpose engines

Fuji Heavy Industries Ltd. (FHI), the maker of Subaru automobiles, will begin mass-producing and selling the EX40 and EX35 as the top-of-the-range models of the general-purpose overhead camshaft (OHC) engine Robin EX Series in February next year. The Series has been received well as a power source for small construction machinery or power generators, compressors and small agricultural machinery.

The EX Series has sold approximately 1.7 million units both at home and abroad to date since it hit the market in December 2001. With four models ranging in displacement from 126 cc to 265 cc available, the series has been rated highly by users because it has achieved both outstanding low-emission environmental performance and user-friendliness, such as low noise and easy start-up operation, with the traditionally reputed durability and reliability kept intact.

The EX40 and EX 35, which will be added to the Series this time, will shore up the lineup to enhance the Series' signature environmental- and user- friendliness and excellent mountability even further, while achieving the top-of-the-class output as well.

FHI operates the general-purpose engine business in its Industrial Machinery Company. Its engines have won high-level reliability of users from all over the world. Thanks to its rich lineup, they are used as power sources for a wide variety of applications from small construction and agricultural machinery, which builds social infrastructure, to recreational equipment for people's affluent lives. With these new additions, the company aims to become a global general engine manufacturer who can flexibly and promptly respond to the diverse needs of customers through enhanced product lineup.



EX40 rear

#### Features of the EX40 and EX35

#### 1. High output

Thanks to the adoption of a cam profile exclusively for intake and exhaust and the optimization of the shape of the intake/exhaust port and the shape of the combustion chamber, the top-of-the-class-level maximum output of 10.3 kW/14.0 ps (the EX40 gross output) is achieved.

#### 2. Environmental considerations

The EX40 and EX35 meet the Tier 3 emission standards by the California Air Resources Board (CARB) and the Environmental Protection Agency (EPA) by employing the dorm-shaped combustion chamber thanks to the OHC valve narrow-angle layout, without using a special catalyst.

Moreover, the adoption of the OHC mechanism and the correction of cooling balance achieved the minimization of the cylinder deformation, which results in less oil consumption as well as higher combustion efficiency, thereby improving fuel economy.

#### User friendliness

User friendliness is embodied in various aspects: 1) a newly developed resinous air cleaner has lowered the noise level by 2 dB\* from the conventional model; 2) optimized combustion chamber design has improved ignition characteristics; 3) optimized decompression timing has achieved the top-of-the-class light recoil operation and surefire startability.

\*5-meter radiating area average value when attaching a tail screen

#### 4. Superb mountability

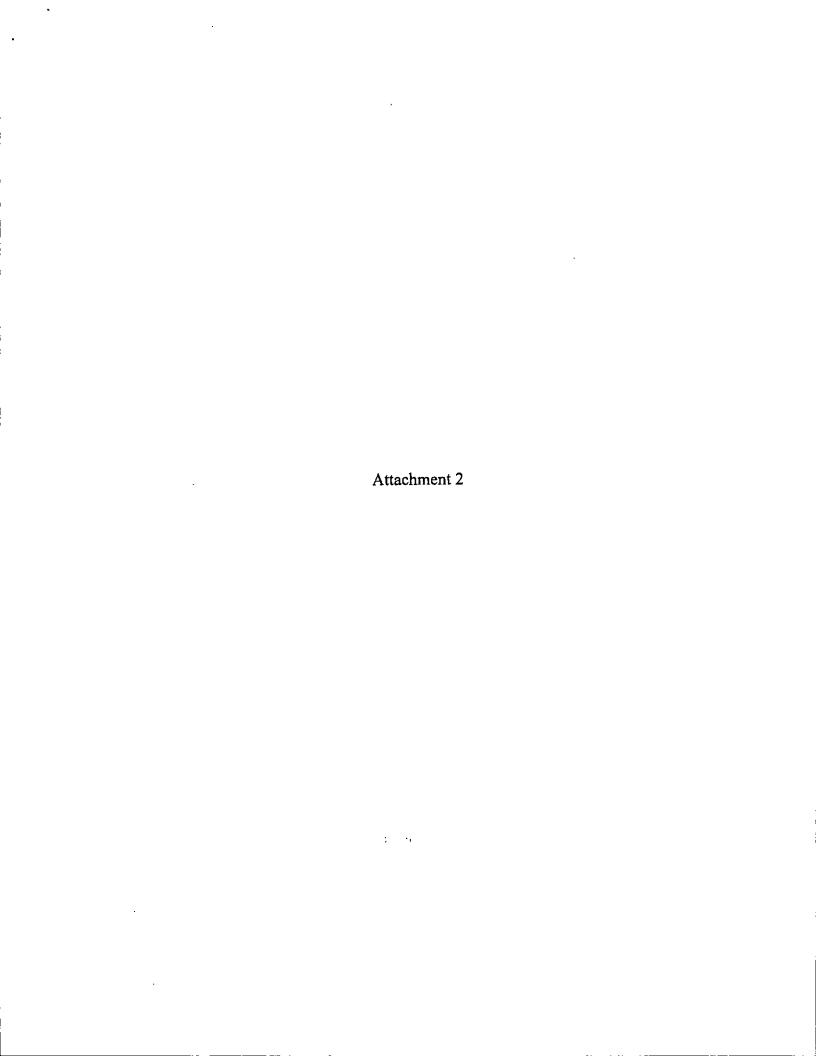
The adoption of an inclined cylinder has achieved a lightweight and compact design. Vibrations have been reduced by cutting down on the weight of parts and improving rotation balance to increase mountability on operating machinery. In addition, compatibility is ensured by keeping the same engine mount and center height as the current models.

### Summary of specifications

| Model name                             | EX40                          | EX35                      |  |  |  |
|--|-------------------------------|---------------------------|--|--|--|
| Туре                                   | Air-cooled 4-cycle single cyl | inder OHC gasoline engine |  |  |  |
| Displacement (cc)                      | 40                            | 4                         |  |  |  |
| Gross maximum output [kW (ps)/rpm]     | 10.3(14.0)/3600               | 8.8(12.0)/3600            |  |  |  |
| Constant rated output<br>[kW (ps)/rpm] | 7.0(9.5)/3600                 | 6.3(8.5)/3600             |  |  |  |
| Maximum torque [Nm (kgf-m)/rpm]        | 27(2.7)/2400                  | 26(2.6)/2400              |  |  |  |
| Overall length (mm)                    | 38                            | 9                         |  |  |  |
| Overall width (mm)                     | 450                           |                           |  |  |  |
| Overall height (mm)                    | 443                           |                           |  |  |  |
| Dry weight (kg)                        | 33                            | 3                         |  |  |  |

### About Fuji Heavy Industries Ltd.

Fuji Heavy Industries Ltd. (FHI), the maker of Subaru automobiles, is a leading manufacturer in Japan with a long history of technological innovations that dates back to its origin as an aircraft company. While the automotive business is a main business pillar, FHI's Aerospace, Industrial Products and Eco Technologies divisions offer a diverse range of products from general-purpose engines, power generators, and sanitation trucks to small airplanes, crucial components for passenger aircrafts, and wind-powered electricity generating systems. Recognized internationally for its AWD (all-wheel drive) technology and Horizontally-Opposed engines in Subaru, FHI is also spearheading the development of environmentally friendly products and is committed to contributing to global environmental preservation.



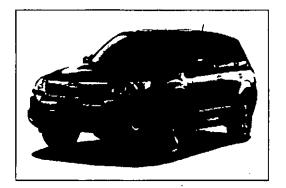


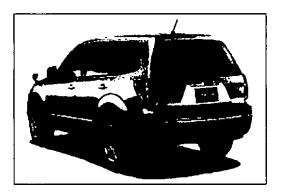
# FHI Introduces All-New Subaru Forester

Tokyo, December 25, 2007 – Fuji Heavy Industries Ltd. (FHI), the maker of Subaru automobiles, today announced the debut of its new generation of Subaru Forester in Japan. The new Forester went on sale nationwide through Subaru dealerships today.

The third-generation Forester is a new-generation crossover SUV from Subaru, a car that meets the demands and needs of everyday driving. It has been designed around the concept of Best Package for Active Life, which blends high levels of comfort, performance, versatility, and safety to create the best and most versatile vehicle for drivers and their families to enjoy an active lifestyle.

Since its launch in February 1997 the Forester has earned accolades in Japan and overseas as a crossover SUV that combines passenger car comfort, handling and convenience with the high seating points and rugged off-road capability of an SUV.





#### FHI offers three new Forester models:

- 2.0X is the basic line with selected standard equipment, priced in a more affordable range, and offering outstanding fuel economy
- 2.0XS features convenience and versatility with expanded standard equipment and offers superb fuel economy
- 2.0XT is a premium model, delivering powerful driving performance while addressing environmental concerns

#### **Major Features**

# 1. Packaging and utility

The new Forester has realized ideal proportions that provide ample interior space and offer improved utility without substantially enlarging the body size.

- Compared to the previous model, the new Forester is 110 mm taller (excluding the roof rail) and 45 mm wider, and its wheelbase has been expanded by 90 mm, increasing interior space and improving riding comfort. On the other hand, the overall distance between the ends of the right and left door mirrors has been shortened by 10 mm through mirror position and design changes. Also, the minimum turning radius was made shorter by 0.1 meter for zippy handling.
- Off-road capability is further improved by optimization of approach and departure angles, coupled with a generous 225-mm ground clearance.<sup>1</sup>

1. 2.0XT only. The ground clearance on the 2.0X and 2.0XS is 215 mm.

- The double-wishbone rear suspension makes room for a deeper and wider luggage compartment. This enhances the utility of this car that already features cargo area tie-down hooks and a DC12V/120W power outlet, as well as a push button switch for folding down the rear seatbacks.
- Larger door openings, which are enabled through new sash construction, afford improved ingress and egress, and the rear doors open 75 degrees to allow for better rear seat access.
- Through the enhancement of body rigidity, less road noise reaches the interior of the car. All
  door openings are sealed with double-layered weather stripping placed along the door trim for
  the optimal pressure to tightly seal the doors and ensure a quieter ride.
- The multi-functional center console provides a spacious compartment that can accommodate
  an A4-size notebook PC and a purse of equivalent size. It also incorporates a removable tray
  that can be used to hold portable media players and cell phones. The console compartment has
  a sliding lid that is cushioned on top to serve as an armrest.
- A retractable rear tray with a cup holder is installed between the rear seats, further elevating rear passenger comfort. (Available on the 2.0XS and 2.0XT)

### 2. Design

Cosmopolitan sophistication is integrated into bolder SUV design elements, making the new Forester an SUV that is suitable to drive on business occasions.

### [Exterior design]

- Streamlined, yet sculpted styling evokes images of powerful, well defined muscles carved out
  of stone.
- Sharply defined character lines running from the sides of headlights to the tail lights, combined with boxed front fenders and projected rear quarter panels, accentuate a more pronounced SUV profile.
- The center of the redesigned front grill is metallic gray in color, making a sharp yet elegant contrast to its chrome-plated contours.
- Headlamps are chrome-plated on the inside to project the light outward evenly. Rear lights are clustered and designed to highlight a luminous and translucent look in the rear styling.
- 17-inch aluminum-alloy wheels with distinctively sculptured spokes emphasize the vehicle's commanding presence and high quality. 16-inch aluminum-alloy wheels also feature sharp lines of spokes, expressing high quality and smartness.
- Eight exterior colors are available.

### [Interior design]

- Decorative insets with a brushed aluminum—look flow from the center panel of the dashboard
  to the door trim, adding spaciousness and airiness in the interior and stressing sportiness in the
  cockpit. Rich and refined interior design is accentuated by the center panel, which combines
  wood and metal finishes, as well as by the door trim, embellished with metal-finish panels for
  window and door switches.
- The vehicle information display, which constantly shows outside temperature, average
  mileage and time on the digital clock, as well as a navigation screen and audio display, are
  placed nearer the top of the dashboard for improved visibility and functionality.
- The front seat cushions employ highly resilient urethane materials that effectively absorb vibration during a drive. In addition, newly developed seatback springs firmly support the driver's hips and back to maintain the optimal driving position.

### 3. Power units

[2.0-L DOHC engines on the 2.0X and 2.0XS]

Powered by regular gasoline, the 2.0-L naturally aspirated Boxer engine features better combustion efficiency, as well as eco-friendly performance and fuel economy, thanks to a newly designed DOHC cylinder head and the use of the active valve control system (AVCS).

. . . . .

- Fuel economy has been improved with the redesigned DOHC cylinder head, as well as through optimization of the compression ratio and reduction of the volume of the combustion chamber.
- Low-end and mid-range torque is improved, while better fuel economy and lower gas
  emissions are achieved, primarily through design changes in the engine that generate a
  stronger tumble gas flow and raise gas intaké efficiency.
- The use of AVCS contributes to higher power output, while fuel economy is also achieved by improving combustion efficiency through the optimized timing of valve openings and closings.
- A design change in the cooling water channel around the spark plug further prevents engine knocking and also helps improve low-end and mid-range torque output.
- With the optimization of the diameter and length of the intake manifold, and the adoption of the equal length/constant pulsation independent exhaust system, the engine's intake and exhaust performance has been elevated.
- Two catalytic convertors have been placed in tandem. The layout enables the convertors to quickly heat up, which facilitates catalytic activation during engine startup and improves on emission reduction efficiency.
- The twin mufflers expand the muffler capacity, bringing noise levels down even lower and reducing exhaust back pressure.

### [2.0-L DOHC Turbo engine]

A newly developed DOHC cylinder head is used in this engine. The intake port and the combustion chamber have been redesigned to reduce residual gasses, thus raising combustion efficiency.

- By using a resin-based intake manifold, the inner walls of the manifold are smooth and less resistant to the intake flow. The weight is also reduced by 30% compared to the earlier manifold.
- A design change in the cooling water channel around the spark plug further prevents engine knocking and also helps improve low-end and mid-range torque output.
- The injector nozzle has been redesigned to atomize fuel and finely disperse it into the combustion chamber for improved combustion. This also helps reduce harmful substances in emissions.
- Also adopted is a secondary air system that forces air into the exhaust port to burn out any
  gasoline remaining in it. The system helps eliminate harmful substances when the powertrain
  is still cool, and it promotes early activation of catalytic converters.
- The twin mufflers expand the muffler capacity, bringing noise levels down even lower and reducing exhaust back pressure.

#### [Drivetrain]

- An expanded ground clearance further improves the off-road capability of the vehicle. The
  raising of the clearance does not alter the low center of gravity that is attained by mounting the
  engine low in the vehicle, thereby securing outstanding vehicle stability.
- 4-speed AT models are equipped with the Sportshift gear selection. By optimizing the final gear ratio and torque convertor characteristics, as well as through reducing friction among part assemblies, driving performance and fuel economy has been improved. The N Control System on AT models automatically shifts the transmission back to neutral from driving positions after the brake pedal is depressed for some time. Gear shift operation has also been enhanced by the redesigned shift lever positions and the use of roller bearings.

(Sport shift is the trademark of Prodrive Ltd.)

- The SI-Dive (Subaru Intelligent Drive) system on the 2.0XT model offers three different modes of driving for the driver to enjoy: Intelligent; Sport; and Sport Sharp.
- Gear ratios on MT models, from the second through the five-speed, as well as the final drive gear ratio, have been modified to improve driving performance and fuel economy. Reducing friction inside the transmission also contributes to better gear shift operation on MT models.
- The Active Torque Split AWD system is mounted on AT models. MT models come with the
  center differential AWD system with viscous LSD (limited slip differential). Both AWD
  systems distribute optimal power to the wheels with the firm grip and traction, providing
  unrivalled vehicle stability.
- The Vehicle Dynamics Control (VDC) is standards on all models. Fed by information
  gathered by sensors that monitor vehicle and road conditions, the VDC coordinates the engine,
  transmission, and brakes in order to recover the vehicle's position should unstable movements
  occur on a slippery road.

#### 4. Chassis and body construction

The new Forester was developed on the basis of a new chassis concept, the Subaru Dynamic Chassis Control Concept (Subaru DC<sup>3</sup>). Integrating robust body structure with finely tuned chassis elements, vehicle stability and excellent comfort are perfectly blended in the new model.

- The vehicle is equipped with a strut-type front suspension and the newly designed double-wishbone rear suspension. Its widened tread, and optimized suspension geometry settings with adjusted camber angles and toe-in alignment have made substantial improvements in road-hugging traction and riding comfort.
- A new double-wishbone rear suspension is mounted on the sub frame, which provides improved ride and handling, as well as helps to reduce road noise.
- The steering gear box construction adopts a low-hysteresis cannon mount method that further enhances linear steering movements.

- The power steering system on the 2.0X and the 2.0XS ensures smooth steering and contributes
  to fuel mileage through an electronic control that responds to the speed of the vehicle and
  steering maneuvers.
- Four-wheel disc ABS brakes come with the Brake Assist system, which detects the depressed pressure put on the brake to control braking appropriately in an emergency.
- MT models feature Incline Start Assist, which can prevent the vehicle from momentarily rolling backward when accelerating away from a stop on an incline.
- Models with 16-inch wheels use 215/65R16; models with 17-inch wheels feature 225/55R17 tires. Both are capable of balancing various vehicle elements, including stability, braking, comfort, and mileage.
- The new Forester uses an advanced form of Subaru's proprietary Ring-Shaped Reinforcement
  Frame Body Structure. Through streamlined body construction and the extensive use of
  high-tensile steel, including 590 MPa-level steel for key structural body frames, the new
  model has achieved high body rigidity, improved straight-line driving stability, and riding
  comfort. Despite its larger body and platform, compared to the predecessor, the vehicle weight
  increased only minimally.
- A cowl stay enhancement is used to connect front side frame and A pillar, improving rigidity
  in the front of the car and increasing vehicle stability at high speeds and during lane changes.

#### 5. Safety

The new Forester, with its advanced frame construction, has realized high levels of safety and crash-worthiness through effectively absorbing and dispersing crash impact in frontal, side-, or rear-impact crashes.

- By enhancing impact absorption in the front bumper and incorporating structural changes to the hood, the new Forester addresses safety features for pedestrians and other vehicles in collisions.
- A pressurized spray washer nozzle effectively sprays washer liquid as the vehicle drives at high speeds, and the wiper blade covers a wider windshield area, ensuring better frontal visibility in heavy rain.
- Front seats are equipped with 3-point seatbelts with pre-tensioners and force limiters; and rear seats are equipped with 3-point seatbelts and headrests.
- Dual SRS (supplemental restraint system) air bags are standard on all models. SRS side air bags and curtain air bags are manufacturer's options.
- To reduce the risk of whiplash injuries in a rear collision, all pillar trim adopts impact-absorbing structures, and the seatbacks employ new impact-absorbing designs.
- A collapsible brake pedal is available on all models to reduce the risk of foot injuries in frontal
  collisions

1 1 1 1

- An anti-theft alarm device is installed that activates the horn and hazard lamps, when a door is unlawfully opened.
- An immobilizer is standard equipment on the 2.0XT and is available as a manufacturer's option on the 2.0XS.

#### 6. Environmental considerations

- The 2.0-L DOHC naturally aspired engine meets the standards of Japan's Ministry of Land, Infrastructure and Transport, which call for an additional 75% reduction in emissions from the levels of the 2005 exhaust emission regulations. The 2.0-L DOHC turbo engine has achieved an additional 50% reduction in emissions from the 2005 levels.
- The fuel efficiency of Forester 2.0XS AT models (>1,520 kg in weight) with a 2.0-L non-turbo engine is at least 20% better than the level called for by Japan's 2010 standards. The 2.0XT (>1,520 kg) with a 2.0-L turbo engine also achieved fuel efficiency levels that are 10% better than the 2010 standards. These vehicles qualify for incentives under Japan's Green Taxation System.<sup>2</sup>
  - 2. Green Taxation gives tax breaks to consumers when they buy fuel-efficient, low-emission vehicles.
- The Forester utilizes interior materials and adhesives that release much smaller amounts of VOCs (volatile organic compounds). Such VOCs as formaldehyde and toluene, which are believed to cause irritation in the nose and throat, have been largely reduced. VOCs in paints have also been substantially cut down.
- 2.0X and 2.0XS AT models come with the Info-Eco mode, and the Info-Eco Indicator on the
  instrumentation lights up when running on low fuel consumption, encouraging
  mileage-conscious driving. The SI-Drive Intelligent mode on the 2.0XT model includes the
  Info-Eco Indicator.

#### 7. Comfort and convenience

[Air conditioning]

Despite increasing its maximum air output over the prior model's level, the AC unit is quieter
with lowered airflow and operating noise through the adoption of a sub-cooling type
condenser that allows efficient use of the compressor and refrigerant and reduces air resistance
inside the unit. The new AC unit is designed to consume less energy, contributing to better
fuel economy.

### [Audio and navigation systems]

- 1) An audio system that combines a CD player and an AM/FM tuner (compatible with MP3 and WMA formats) is standard on the 2.0XS and 2.0XT. It features not only improved audio quality and fine-tuning to meet acoustic conditions, but it also includes a function that cancels vibration and echo from the doors. In addition, it also comes with an automatic audio volume control that adjusts the volume to a comfortable level set by the driver, and which automatically changes its output at different speeds. An auxiliary outlet is a standard feature on the center console for easy connection of portable media players and mobile devices.
- An HDD navigation system with audio capability (compatible with Subaru G-Book Alpha telematics service) is optional on all models except on the 2.0X.

### Navigation system

- With its optimized software and large-capacity HDD of 40 GB, the system
  processes 3D screen scroll and directional information searching much faster and
  more easily than did earlier systems.
- The system features a 7-inch VGA LC screen with LED backlighting, allowing clear and detailed images.

### Audio system

- The system has adopted Audyssey MultEQ<sup>3</sup> technology that corrects in-car sound distortion and offers the best sound quality in any seat.
- The woofer 7-speaker system provides dynamic sounds, as well as features
  fine-tuning capabilities by reducing noise and distortion to a minimum in order to
  replay music and sound that is closer to their original recordings.
  - 3. Audyssey MultEQ is the trademark of Audyssey Laboratories, Inc.

#### Others

In addition to playing CDs and DVDs, the system is compatible with DVD±R/RW
and CR-R/RW, as well as MP3 and WMA. An auxiliary outlet is a standard feature
on the center console for easy connection of such portable devices as digital audio
and media players and video camera.

#### [PLATINUM Selection]

The Forester PLATIMUN Selection package is a manufacturer's option and features a lighter sliver-color interior finish.

The package also includes a larger sunroof, UV-cut and Infrared-cut glass (front and sunroof), and an air conditioner with an anti-allergen filter.

# [Others]

- Gas-dumper hood supports are standard on all models.
- A keyless entry system with a push-start button is a manufacturer's option.
- HID headlights come with retractable headlight washers.

- A driver's seat lifter, tilt adjustable steering column, and telescopic steering are standard on the 2.0XS and 2.0XT.
- Front seats fully recline flat (when headrests are removed).
- 60/40 split fold down rear seatback with reclining feature
- Durable, water repellent, double-stitched fabrics (available on jet-black interior versions of the 2.0XS and 2.0XT)
- A 12-volt power outlet available on all models; and an auxiliary outlet on the 2.0XS and 2.0XT

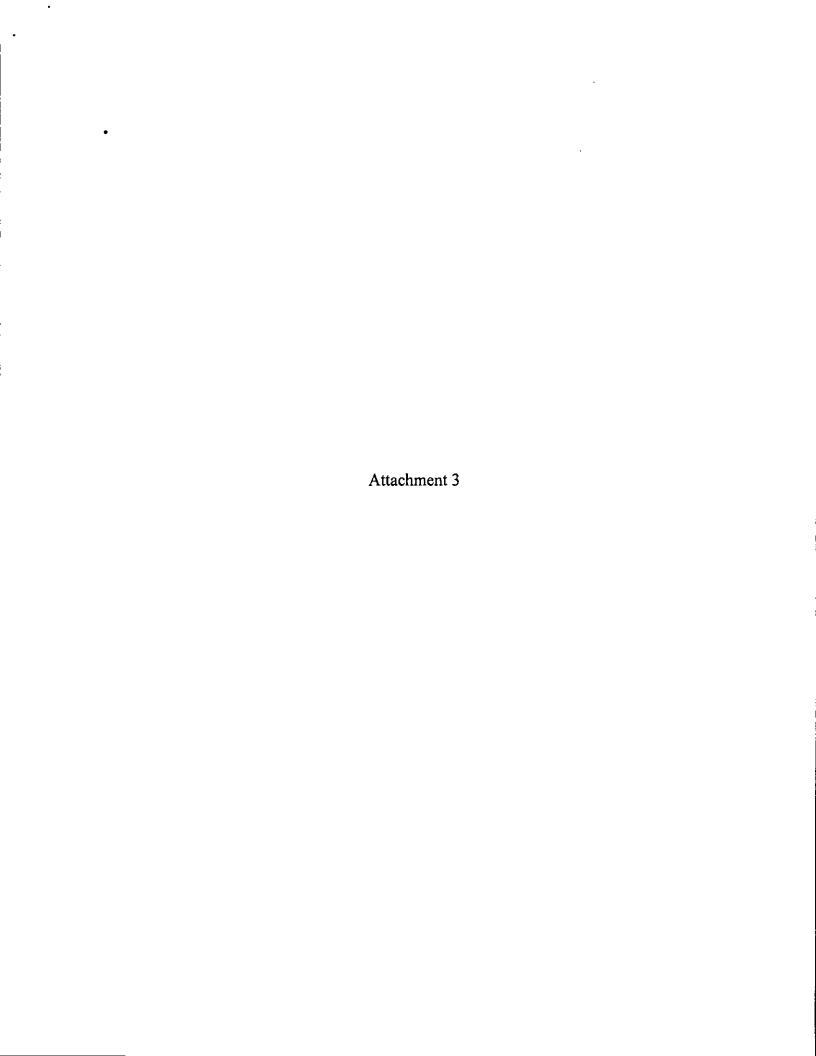
#### Sales target for the new Forester in Japan

2,000 units per month

#### About Fuji Heavy Industries Ltd.

Fuji Heavy Industries Ltd. (FHI), the maker of Subaru automobiles, is a leading manufacturer in Japan with a long history of technological innovations that dates back to its origin as an aircraft company. While the automotive business is a main business pillar, FHI's Aerospace, Industrial Products and Eco Technologies divisions offer a diverse range of products from general-purpose engines, power generators, and sanitation trucks to small airplanes, crucial components for passenger aircrafts, and wind-powered electricity generating systems. Recognized internationally for its All-Wheel Drive (AWD) technology and Horizontally-Opposed engines in Subaru, FHI is also spearheading the development of environmentally friendly products and is committed to contributing to global environmental preservation.

and the second of



# FY2008 3rd Quarter Consolidated Financial Results



For the Nine Months Ended December 31, 2007

February 4, 2008

Company Name

: Fuji Heavy Industries Ltd. (Takyo Stock Exchange First Section, Code No.7270)

: http://www.fhi.co.jp/english/ir/

Representative

: Ikuo Mori, President and CEO

Contact for Inquiries : Kazuto Sakamoto, General Manager of Administration Department Phone +81-3-3347-2005

# 1. Performance in the 3rd Quarter of FY 2008 (from April 1, 2007 to December 31, 2007)

Note that all amounts have been rounded off to the nearest million yen, unless otherwise specified

(1) Consolidated Results of Operations

(Unit Millions of yen, except for per share figures)

|                        | Net sales |       | Net sales Operating income |         | Ordinary income |         | Net income |         |
|------------------------|-----------|-------|----------------------------|---------|-----------------|---------|------------|---------|
| 3rd Quarter of FY 2008 | 1,105,309 | 4.4 % | 36,613                     | 2.4%    | 32,712          | 8.4 %   | 17,877     | (27.5%) |
| 3rd Quarter of FY 2007 | 1,058,733 | 1.9%  | 35,753                     | (4.8 %) | 30,188          | (3.2 %) | 24,669     | 92.5%   |
| FY 2007                | 1,494,817 | -     | 47,906                     | -       | 42,215          | -       | 31,899     | -       |

Note: Percentage figures in the net sales, operating income, ordinary income and net income columns represent changes from prior 3rd quarter period.

|                        | Net income per share,<br>basic (Yen) | Net income per share,<br>diluted (Yen) |  |  |
|------------------------|--------------------------------------|--|--|--|
| 3rd Quarter of FY 2008 | 24.89                                |  |  |  |
| 3rd Quarter of FY 2007 | 34.40                                | : 34.38                                |  |  |
| FY 2007                | 44.46                                | 44,44                                  |  |  |

(2) Consolidated Financial Position

(Unit Millions of yen, except for per share figures)

| 0,00200                | Total assets | Net assets | Shareholders' equity to total assets | Net assets per share<br>(Yen) |  |
|------------------------|--------------|------------|--------------------------------------|-------------------------------|--|
| 3rd Quarter of FY 2008 | 1,277,216    | 501,080    | 39.2 %                               | 696.30                        |  |
| FY 2007                | 1,316,041    | 495,703    | 37.5 %                               | 687.81                        |  |

2. Dividends

(unit Yen)

|                    | Cash dividends per share |          |        |  |  |  |
|--------------------|--------------------------|----------|--------|--|--|--|
|                    | Semi-annual              | Year-end | Annual |  |  |  |
| FY 2007            | 4.50                     | 4.50     | 9.00   |  |  |  |
| FY 2008            | 4.50                     |          |        |  |  |  |
| FY 2008 (Forecast) |                          | 4.50     | 9.00   |  |  |  |

# 3. Forecast of Consolidated Results for FY 2008 (from April 1, 2007 to March 31, 2008)

There is no change in the earnings forecast released on October 31, 2007.

#### 4. Other

(1) Changes in significant subsidiaries during the 3rd Quarter of FY 2008 :No (Changes in subsidiaries resulting in changes in scope of consolidation)

(2) Adoption of simplified accounting practices

:Yes

(3) Changes in Accounting principles, procedures and presentation etc.

Note: Please refer to page 2, "4. Other" of [Qualitative Information, Financial Statements, etc.] for more details.

The above projections are made based on available information and assumptions as of February 4, 2008, and are subject to the uncertainties of future operations. Therefore, actual results could differ materially from those anticipated.

# [Qualitative Information, Financial Statements, etc.]

#### 1. Qualitative Information on Consolidated Operating Performance

Consolidated sales for the third quarter of the fiscal year ending March 2008 were up \(\frac{4}\)46.6 billion, or 4.4% over the same period of the previous fiscal year to \(\frac{4}\)1,105.3 billion. Although sales in the Japanese market have been sluggish in the Automobile Division, this increase was achieved due to factors such as increased sales volume in overseas markets and foreign exchange differences with our foreign subsidiaries. Regarding the profit, in addition to the gain on currency exchange because of the weak yen, we worked to reduce the cost of materials, SG & A and other expenses. So we were able to cover the decreased sales volume and mix in the Automobile Division. Operating income was up \(\frac{4}{2}\)0.9 billion, or 2.4% over the same period of the previous fiscal year to \(\frac{4}{3}\)2.7 billion. However, net income was down \(\frac{4}{6}\)8 billion, or 27.5% over the same period of the previous fiscal year to \(\frac{4}{3}\)2.7 billion due to decreased gains on sales of fixed assets and similar causes.

# 2. Qualitative Information on Consolidated Financial Position

Total assets as of the end of the third quarter of this fiscal year ending March 2008 were \(\frac{\pma}{1,277.2}\) billion, which was a decrease of \(\frac{\pma}{3}8.8\) billion from the previous fiscal year.

Liabilities were down to \\$776.1 billion, which was a decrease of \\$44.2 billion from the previous fiscal year. Net assets were \\$501.1 billion, which was an increase of \\$5.4 billion over the previous fiscal year.

# 3. Qualitative Information on Projection for Fiscal 2008 (From April 1, 2007 to March 31, 2008)

At the current time, the fiscal projection remains the same as presented in the FY2008 First Half Consolidated Financial Results (October. 31, 2007).

#### 4. Other

- Changes in significant subsidiaries during the 3rd Quarter of FY 2008 (Changes in subsidiaries resulting in changes in scope of consolidation) Nothing
- Adoption of simplified accounting practices Income taxes are calculated using a simplified accounting method.
- (3) Changes in Accounting principles, procedures and presentation etc.

In FY 2008, the Company and domestic consolidated subsidiaries changed their depreciation / amortization method for fixed assets acquired on or after April 1, 2007 to conform to the enacted revisions to the tax depreciation schedules under the Corporate Tax Law and related tax regulations. The effects of this change were to decrease operating income by \(\pm\)1,324 million, and to decrease ordinary income and income before income taxes and minority interest by \(\pm\)1,330 million each as compared to the respective amounts that would have been reported under the previous method.

In addition, during FY 2008, the Company and domestic consolidated subsidiaries started to depreciate the residual book value of fixed assets acquired on or before March 31, 2007 on a straight-line basis over a 5-year period commencing in the year following a year in which those assets have reached their depreciation limit under the previous depreciation / amortization method. This change resulted in a decrease in operating income of \(\frac{\frac{1}}{2}\),742 million, and a decrease in both ordinary income and income before income taxes and minority interest of \(\frac{1}{2}\)1,781 million, as compared to the respective amounts that would have been reported had the change not been implemented.

· · · · -2-

2.0

# 5. Consolidated Financial Statements

# (1) Consolidated Balance Sheets

(Unit millions of you)

| (1) Consolidated Balance Sheets (Unit millions of |                                   |                  |          |        |  |  |
|---|-----------------------------------|------------------|----------|--------|--|--|
|   | FY 2007<br>(as of Merch 31, 2007) |                  |          |        |  |  |
|   | Amount                            | . Amount         | Amount   | %      |  |  |
| [ASSETS]  |                                   |                  |          |        |  |  |
| I Current assets                                  |                                   |                  |          |        |  |  |
| Cash and time deposits                            | 52,406                            | 47,548           | (4,858)  |        |  |  |
| Notes and accounts receivable, trade              | 99,290                            | 82,433           | (16,857) |        |  |  |
| Marketable securities                             | 32,017                            | 18,690           | (13,327) |        |  |  |
| Inventories                                       | 224,919                           | 253,288          | 28,369   |        |  |  |
| Deferred tax assets                               | 27,072                            | 22,646           | (4,426)  |        |  |  |
| Short-term loans                                  | 101,184                           | 99,433           | (1,751)  |        |  |  |
| Other   | 59,501                            | 56,065           | (3,436)  |        |  |  |
| Allowance for doubtful accounts                   | (1,713)                           | (1,499)          | 214      |        |  |  |
| Total current assets                              | 594,676                           | 578,604          | (16,072) | (2.7)  |  |  |
| II Fixed assets                                   |                                   |                  |          |        |  |  |
| 1. Property, plant and equipment, net             |                                   |                  |          |        |  |  |
| Buildings and structures                          | 129,280                           | 127, <i>7</i> 78 | (1,502)  |        |  |  |
| Machinery and vehicles                            | . 122,828                         | 126,979          | 4,151    |        |  |  |
| Land  | 174,835                           | 179,690          | 4,855    |        |  |  |
| Construction in progress                          | 18,335                            | 7,819            | (10,516) |        |  |  |
| Leased assets                                     | . 59,896                          | 53,216           | (6,680)  |        |  |  |
| Other   | 45,410                            | 37,085           | (8,325)  |        |  |  |
| Total property, plant and equipment, net          | 550,584                           | 532,567          | (18,017) | (3.3)  |  |  |
| 2. Intangible assets                              |                                   | 1                |          |        |  |  |
| Goodwill  | 19,092                            | 18,847           | (245)    |        |  |  |
| Other   | 16,100                            | 13,600           | (2,500)  |        |  |  |
| Total intangible assets                           | 35,192                            | 32,447           | (2,745)  | (7.8)  |  |  |
| 3. Investments and other assets                   |                                   |                  |          |        |  |  |
| Investment securities                             | 85,819                            | 80,740           | (5,079)  |        |  |  |
| Long-term loans                                   | 3,696                             | 3,910            | 214      |        |  |  |
| Deferred tax assets                               | 20,825                            | 21,919           | 1,094    |        |  |  |
| Other   | 28,472                            | 30,167           | 1,695    | }<br>! |  |  |
| Allowance for doubtful accounts                   | (3,223)                           | (3,138)          | 85       |        |  |  |
| Total investments and other assets                | 135,589                           | 133,598          | (1,991)  | (1.5)  |  |  |
| Total fixed assets                                | 721,365                           | 698,612          | (22,753) | (3.2)  |  |  |
| Total assets                                      | 1,316,041                         | 1,277,216        | (38,825) | (3.0)  |  |  |

(Unit Millions of yen)

|  | (Unit Millions of ye        |                                  |                |        |  |  |  |
|--|-----------------------------|----------------------------------|----------------|--------|--|--|--|
|  | FY 2007 3rd Quarter of Char |                                  |                |        |  |  |  |
|  | (as of March 31, 2007)      | Increase/(De                     | crease)        |        |  |  |  |
|  | Amount                      | (as of December 31, 2007) Amount | Amount         | %      |  |  |  |
| [LIABILITIES AND NET ASSETS]   |                             |                                  |                |        |  |  |  |
| I Current liabilities  |                             |                                  |                |        |  |  |  |
| Notes and accounts payable, trade  | 190,394                     | 181,879                          | (8,515)        |        |  |  |  |
| Short-term borrowings  | 172,454                     | 177,836                          | 5,382          |        |  |  |  |
| Commercial paper   | 11,000                      | 20,000                           | 9,000          |        |  |  |  |
| Current portion of bonds   | 10,000                      | 30,000                           | 20,000         |        |  |  |  |
| Accrued income taxes   | 4,572                       | 5,282                            | 710            | •      |  |  |  |
| Accrued expenses   | 55,789                      | 50,645                           | (5,144)        |        |  |  |  |
| Accrued bonus  | 15,247                      | 7,777                            | (7,470)        |        |  |  |  |
| Accrued warranty claims  | 23,934                      | 23,321                           | (613)          |        |  |  |  |
| Other  | 80,277                      | 71,065                           | (9,212)        |        |  |  |  |
| Total current liabilities  | 563,667                     | 567,805                          | 4,138          | 0.7    |  |  |  |
| TI I and tame linkilities  |                             |                                  |                |        |  |  |  |
| II Long-term liabilities Bonds   | 90,000                      | 60,900                           | (30,000)       |        |  |  |  |
|  | 60,400                      | 43,788                           | (16,612)       |        |  |  |  |
| Long-term debts  Deferred tax liabilities on revaluation of land                             | 703                         | 45,700                           | (703)          |        |  |  |  |
|  | 45,516                      | 44,260                           | (1,256)        |        |  |  |  |
| Accrued pension and severance benefits  Accrued directors' severance and retirement benefits | 987                         | 729                              | (258)          | Ì      |  |  |  |
| Provision for losses on guarantees   | 745                         | 745                              | (250)          |        |  |  |  |
| _  | 821                         | ,45                              | (821)          |        |  |  |  |
| Negative goodwill Other  | 57,499                      | 58,809                           | 1,310          |        |  |  |  |
| •  |                             | <u> </u>                         | (48,340)       | (18.8) |  |  |  |
| Total long-term liabilities  Total liabilities   | 256,671<br>820,338          | 208,331<br>776,136               | (44,202)       | (5.4)  |  |  |  |
| [NET ASSETS]   | 020,000                     | 770,150                          | (44,203)       | (3.4)  |  |  |  |
|  |                             |                                  | l              |        |  |  |  |
| I Shareholders' capital  | 152 705                     | 153. <b>7</b> 95                 |                |        |  |  |  |
| Common stock   | 153,795                     | 1                                | (5)            |        |  |  |  |
| Capital surplus  | 160,104                     | 160,099                          | (5)            |        |  |  |  |
| Retained earnings  | 214,831<br>(40,511)         | 226,623<br>(40,529)              | 11,792<br>(18) |        |  |  |  |
| Less-treasury stock, at cost  Total shareholders' capital                                    | 488,219                     | 499,988                          | 11,769         | 2.4    |  |  |  |
| total suarenoiders capital   | 400,217                     | 455,500                          | 11,705         | -      |  |  |  |
|  |                             |                                  | ] ,            |        |  |  |  |
| Net unrealized holding gains on securities   | 22,182                      | 20,346                           | (1,836)        |        |  |  |  |
| Revaluation reserve for land   | 290                         | •                                | (290)          |        |  |  |  |
| Foreign currency translation adjustments   | (16,687)                    | (20,256)                         | (3,569)        |        |  |  |  |
| Total valuation, translation, and other adjustments  | 5,785                       | 90                               | (5,695)        | (98.4) |  |  |  |
| Ⅲ Minority interest in consolidated subsidiaries   | 1,699                       | 1,002                            | (697)          | (41.0) |  |  |  |
| Total net assets   | 495,703                     | 501,080                          | 5,377          | 1.1    |  |  |  |
| Total liabilities and net assets   | 1,316,041                   | 1,277,216                        | (38,825)       | (3.0)  |  |  |  |

|  | 3rd Quarter of                       | 3rd Quarter of                       | Change         | s      | Fiscal 2007           |
|--|--------------------------------------|--------------------------------------|----------------|--------|-----------------------|
|  | FY 2007<br>(ended December 31, 2006) | FY 2008<br>(ended December 31, 2007) | Increase / (De |        | (ended March 31, 2007 |
|  | Amount                               | Amount                               | Amount         | %      | Amount                |
| Net sales  | 1,058,733                            | 1,105,309                            | 46,576         | 4.4    | 1,494,817             |
| Net sales<br>I Cost of sales                                 | 796,228                              | 844,586                              | 48,358         | 6.1    | 1,142,674             |
| Gross profit   | 262,505                              | 260,723                              | (1,782)        | (0.7)  | 352,143               |
| •  | 226,752                              | 224,110                              | (2,642)        | (1.2)  | 304,237               |
| Selling, general and administrative expenses                 | <del></del>                          |                                      |                | ` /    | <u> </u>              |
| Operating income   | 35,753                               | 36,613                               | 860            | 2,4    | 47,906                |
| V Non-operating income                                       |                                      |                                      |                |        |                       |
| Interest and dividend income                                 | 2,581                                | 4,053                                | 1,472          | [      | 3,864                 |
| Amortization of negative goodwill                            | 1,631                                | <u>.</u>                             | (1,631)        | . 1    | 2,175                 |
| Gain on revaluation of derivatives                           | -                                    | 85                                   | 85             |        | 4,268                 |
| Equity income from affiliated companies                      | 1,393                                | 412                                  | (981)          | ŀ      | 1,549                 |
| Other  | 4,003                                | 2,847_                               | (1,156)        |        | 5,949                 |
| Total non-operating income                                   | 9,608                                | 7,397                                | (2,211)        | (23.0) | 17,805                |
| V Non-operating expenses                                     |                                      |                                      |                |        |                       |
| Interest expenses  | 2,994                                | 3,086                                | 92             |        | 4,011                 |
| Foreign exchange losses                                      | -                                    | 4,144                                | 4,144          | i l    | 11,900                |
| Loss on revaluation of derivatives                           | 99                                   | 399                                  | 300            |        | 72                    |
| Other  | 12,080                               | 3,669                                | (8,411)        |        | 7,50                  |
| Total non-operating expenses                                 | 15,173                               | 11,298                               | (3,875)        | (25.5) | 23,49                 |
| Ordinary income  | 30,188                               | 32,712                               | 2,524          | 8.4    | 42,21                 |
| /I Extraordinary gains                                       |                                      |                                      |                |        |                       |
| Gain on sale of property, plant and equipment                | 6,492                                | 1,115                                | (5,377)        |        | 6,67                  |
| Gain on sale of securities                                   | . 8                                  | 1,433                                | 1,425          | 1      | 5                     |
| Prior period adjustment                                      | 1,451                                | 1,557                                | 106            |        | 1,45                  |
| Gain on sale of loans receivable                             |                                      | 280                                  | 280            |        |                       |
| Gain on transfer of the substitutional                       | 2,423                                | 1 .                                  | (2,423)        |        | 2.42                  |
| portion of the employees' pension fund                       | 1                                    |                                      | , , ,          |        | II ′                  |
| Other  | 154                                  | 163                                  | 9              | -      | 10                    |
| Total extraordinary gains                                    | 10,528                               | 4,548                                | (5,980)        | (56.8) | 10,70                 |
| VII Extraordinary losses                                     |                                      |                                      |                |        |                       |
| Loss on sale and disposal of property, plan<br>and equipment | 3,306                                | 3,087                                | (219)          |        | 4,77                  |
| Loss on sale of securities                                   |                                      |                                      | -              | Į.     | ] 1                   |
| Loss on devaluation of securities                            | 290                                  |                                      | (290)          | 1      | 33                    |

Note: "Gain on revaluation of derivatives" included in "Other" non-operating income of 4,003 million yen in 3rd Quarter of FY 2007 is 947 million yen.

"Foreign exchange loss" included in "Other" non-operating expenses of 12,080 million yen in 3rd Quarter of FY 2007 are 7,676 million yen.

108

914

19

4,637

36,079

11,259

24,669

(151)

550

745

913

7,335

45,589

13,642

31,899

(48)

1,485

(914)

(13)

49

(3,505)

3,437

(150)

(6,792)

1.1

(9.7)

30.5

(99.3)

(27.5)

1,593

4,686

32,574

14,696

17,877

**(1)** 

Impairment loss on property, plant and

Loss on liquidation of affiliated companies

Total extraordinary losses
Income before income taxes and minority

Minority interest in income of consolidated

Allowance for losses on guarantees

equipment

Other

interest

Tax expense

subsidiaries

Net income

# (3) Segment Information

# [Information by business segment information]

| 3rd Quarter of FY2008 (from April 1, 2007 to December 31, 2007) (Unit Millions of yen) |             |                        |           |        |           |                           |                       |  |
|--|-------------|------------------------|-----------|--------|-----------|---------------------------|-----------------------|--|
|  | Automobiles | Industrial<br>products | Aerospace | Other  | Total     | Elimination and corporate | Consolidated<br>total |  |
| Net sales  | Net sales   |                        |           |        |           |                           |                       |  |
| (1) Outside customers  | 1,004,358   | 30,646                 | 62,616    | 7,689  | 1,105,309 | -                         | 1,105,309             |  |
| (2) Inter-segment  | 2,147       | 11                     | 1         | 4,880  | 7,039     | (7,039)                   | •                     |  |
| Total sales  | 1,006,505   | 30,657                 | 62,617    | 12,569 | 1,112,348 | (7,039)                   | 1,105,309             |  |
| Operating cost and expense   | 977,879     | 29,910                 | 57,882    | 11,858 | 1,077,529 | (8,833)                   | 1,068,696             |  |
| Operating income   | 28,626      | 747                    | 4,735     | 711    | 34,819    | 1,794                     | 36,613                |  |

| 3rd Quarter of FY2007 (from A | pril 1, 2006 to De | ecember 31, 2       | 006)      |        |           | (Ur                       | iit Millions of yen |
|-------------------------------|--------------------|---------------------|-----------|--------|-----------|---------------------------|---------------------|
|                               | Automobiles        | Industrial products | Aerospace | Other  | Total     | Elimination and corporate | Consolidated total  |
| Net sales                     |                    |                     |           |        |           |                           |                     |
| (1) Outside customers         | 945,930            | 38,261              | 65,548    | 8,994  | 1,058,733 | -                         | 1,058,733           |
| (2) Inter-segment             | 2,255              | 16                  | 13        | 1,851  | 4,135     | (4,135)                   | -                   |
| Total sales                   | 948,185            | 38,277              | 65,561    | 10,845 | 1,062,868 | (4,135)                   | 1,058,733           |
| Operating cost and expense    | 920,366            | 36,653              | 61,420    | 9,078  | 1,027,517 | (4,537)                   | 1,022,980           |
| Operating income              | 27,819             | 1,624               | 4,141     | 1,767  | 35,351    | 402                       | 35,753              |

# [Information by Geographical segment]

| rd Quarter of FY2008 (from April 1, 2007 to December 31, 2007) |         |               |        |           |                           | (Unit Millions of yer |  |
|--|---------|---------------|--------|-----------|---------------------------|-----------------------|--|
|  | Japan   | North America | Other  | Total     | Elimination and corporate | Consolidated total    |  |
| Net sales  |         |               |        |           |                           |                       |  |
| (1) Outside customers  | 618,863 | 447,078       | 39,368 | 1,105,309 | -                         | 1,105,309             |  |
| (2) Inter-segment  | 199,605 | 14,049        | 342    | 213,996   | (213,996)                 | -                     |  |
| Total sales  | 818,468 | 461,127       | 39,710 | 1,319,305 | (213,996)                 | 1,105,309             |  |
| Operating cost and expense                                     | 793,274 | 455,129       | 38,634 | 1,287,037 | (218,341)                 | 1,068,696             |  |
| Operating income   | 25,194  | 5,998         | 1,076  | 32,268    | 4,345                     | 36,613                |  |

| rd Quarter of FY2007 (from April 1, 2006 to December 31, 2006) |         |               |        | (Unit Millions of you |                           |                    |
|--|---------|---------------|--------|-----------------------|---------------------------|--------------------|
|  | Japan   | North America | Other  | Total                 | Elimination and corporate | Consolidated total |
| Net sales  |         | i.            |        | -                     |                           |                    |
| (1) Outside customers  | 638,653 | 397,494       | 22,586 | 1,058,733             | -                         | 1,058,733          |
| (2) Inter-segment  | 187,601 | 6,607         | 205    | 194,413               | (194,413)                 | -                  |
| Total sales  | 826,254 | 404,101       | 22,791 | 1,253,146             | (194,413)                 | 1,058,733          |
| Operating cost and expense                                     | 799,119 | 400,166       | 22,110 | 1,221,395             | (198,415)                 | 1,022,980          |
| Operating income   | 27,135  | 3,935         | 681    | 31,751                | 4,002                     | 35,753             |

# [Overseas net sales]

| 3rd Quarter of FY2008 (from April 1, 2007 to December 31, 2007) |               |         |         |           |
|---|---------------|---------|---------|-----------|
|   | North America | Europe  | Other   | Total     |
| Overseas net sales  | 483,350       | 125,485 | 127,071 | 735,906   |
| Consolidated net sales  |               |         |         | 1,105,309 |
| Percentage of overseas net sales over consolidated sales        | 43.7 %        | 11.4%   | 11.5 %  | 66.6%     |

3rd Ouarter of FY2007 (from April 1, 2006 to December 31, 2006)

| <u> </u>   |               |         |         |           |
|--|---------------|---------|---------|-----------|
|  | North America | Europe  | Other   | Total     |
| Overseas net sales                                       | 428,988       | 106,998 | 105,076 | 641,062   |
| Consolidated net sales                                   |               |         |         | 1,058,733 |
| Percentage of overseas net sales over consolidated sales | 40.5%         | 10.1%   | 9.9 %   | 60.5 %    |



<Reference for the 3rd Quarter of FY2008(Apr. 2007 to Dec. 2007) Consolidated Financial Results>

(Feb. 4, 2008) Fuji Heavy Industries Ltd.

| (in 100 millions of yen)      | RESULTS                | RESULTS                |               | RESULTS  | ORECAST                |            |  |
|-------------------------------|------------------------|------------------------|---------------|--|------------------------|------------|--|
| (in thousands of units)       | 3rd Quarter of FY2007  | 3rd Quarter of FY2000  | 3             | FY2007   | FY2008                 |            |  |
|                               | Apr. 2006 to Dec. 2006 | Apr. 2007 to Dec. 2007 |               | Apr. 2006 to Mar. 2007 Apr., 2007 to Mar. 2008 |                        | 8          |  |
| Net Sales                     | 10,587                 | 11,053                 | 4,4 %         | 14,948   | 15,600                 | 4.4 %      |  |
| Domestic                      | 4,177                  | 3,694                  | (11.6) %      | 5,762  | 5,300                  | (8.0) %    |  |
| Overseas                      | 6,411                  | 7,359                  | 14.8 %        | 9,186  | 10,300                 | 12.1 %     |  |
| Margin Percentage             | 3.4%                   | 3.3%                   |               | 3.2%   | 2.6%                   | -          |  |
| Operating Income              | 358                    | 366                    | 2.4 %         | 479  | 400                    | (16.5) %   |  |
| Margin Percentage             | 2.9%                   | 3.0%                   |               | 2.8%   | 2.2%                   |            |  |
| Ordinary Income               | 302                    | 327                    | 8.4 %         | 422  | 350                    | (17.1) %   |  |
| Margin Percentage             | 2.3%                   | 1.6%                   | -             | 21%  | 1.1%                   |            |  |
| Net Income                    | 247                    | 179                    | (27.5) %      | 319  | 170                    | (46.7) %   |  |
| Factors of Change             |                        | Gain factors           |               | 7  | Gain factors           |            |  |
| In Operating Income           |                        | Foreign exchange       | 65            | /  | Reduction In cost      |            |  |
| ,,, <u>•</u>                  |                        | Reduction in cost      | 55            | /  | Decrease of expenses a | and others |  |
|                               |                        | Decrease of expenses : | and others 54 | /  |                        |            |  |
|                               |                        | ·                      |               | /  | Loss factors           |            |  |
|                               | /                      | Loss factors           |               | /  | Decrease in sales mix  | 10         |  |
|                               |                        | Decrease in sales mix  | 155           | /  | Increases in R&D expe  | nses 4     |  |
|                               | /                      | Increases in R&D expe  | nses 10       | /  | Foreign exchange       |            |  |
| Foreign Exchange R≇te         | <del></del>            |                        |               | <u> </u>                                       |                        |            |  |
| YEN/US\$                      | 116                    |                        | 118           | 117  |                        | 11         |  |
| Capital investment            | 374                    |                        | 405           | 5 596  |                        | 60         |  |
| Depreciation and amortization | 437                    |                        | 478           | 589  |                        | 64         |  |
| R&D Expenses                  | 373                    |                        | 384           | 507  |                        | 55         |  |
| Interest bearing debt         | 3,721                  |                        | 3,311         | 3,439  | ·                      | 3,29       |  |
| Performance of operation      |                        | Net Sales to increase  |               |  | Net Sales to increase  |            |  |
|                               |                        | Net Income to decrease |               | /  | Net Income to decrease |            |  |
|                               |                        | Best Net Sales         |               | /  | Best Net Sales         |            |  |
| Domestic Sales                | 160                    | 144                    | (10.1) %      | 227  | 204                    | (10.3) %   |  |
| Passenger Cars                | 56                     | 51                     | (8.7) %       | 81   | 78                     | (3.4) %    |  |
| Minicars                      | 104                    | 93                     | (10.8) 🐒      | 146  | 125                    | (14.1) %   |  |
| Export                        | 246                    | 273                    | 10.9 💃        | 351  | 389                    | 10.8 %     |  |
| North America                 | 141                    | 149                    | 6.1 %         | 207  | 215                    | 4.2 %      |  |
| Europe                        | 52                     | 58                     | 11.0 %        | 7:   | 85                     | 18.6 🐒     |  |
| Other                         | 53                     |                        | 23.3 %        | 7.   | 89                     | 21.9 %     |  |
| Units Total                   | 406                    | 417                    | 2.6 ₭         | 578  | 593                    | 2.5 %      |  |

<sup>\*</sup> Figures of Total Sales are the sum of retail sales units of the Japanese subsidiary dealers,

wholesale units of the overseas subsidiary distributors, and wholesale units of FHI to other distributors/dealers.

<sup>\*</sup> Exchange rate is the non-consolidated base of Fuji Heavy Industries Ltd.,

#### Summaries in English

No English versions or translations are available for the documents listed below, therefore, we have prepared English summaries to these Japanese language documents as follows:

- Japanese Press Release on November 30, 2007: Fuji Heavy Industries Ltd. received 4 times as many orders as monthly sales target of 450 units for All-New Subaru Impreza WRX STI within approximately 1 month from its introduction
- Vehicle Recall Information posted on company's website on November 21, 2007 (<a href="http://www.fhi.co.jp/recall/index.html">http://www.fhi.co.jp/recall/index.html</a>): Fuji Heavy Industries Ltd. reported a recall of "Fuji Mighty" sanitation truck, due to a defect in direction indicator system, to the Ministry of Land, Infrastructure and Transportation on November 20, 2007
- Interim Business Report for the six months ended September 30, 2007 as provided to shareholders on November 29, 2007, which includes:
  - A. Message to shareholders from CEO
  - B. Business overview & business results
  - C. Business report for each business segment
  - D. Consolidated balance sheets
  - E. Consolidated statements of income
  - F. Consolidated statements of cash flow
  - G. Company news
  - H. Activity report
  - I. Information of our factory tour for shareholders
  - J. Non-consolidated balance sheets
  - K. Non-consolidated statements of income
  - L. Interim Divided information
  - M. Share information
  - N. Directors and corporate auditors
- Semi-annual Securities Report for the six months ended September 30, 2007 as filed with the Kanto Local Finance Bureaus on December 17, 2007, which includes:
  - Corporate information
    - A. Corporate overview
      - 1. Five-year history of changes in major business indices
      - 2. Overview of business
      - 3. Affiliated companies
      - 4. Employee information

#### B. Business

- 1. Discussion of business results
- 2. Production, orders and sales
- 3. Management issues
- 4. Material contracts
- 5. Research and development

# C. Capital assets

- 1. Important capital assets
- 2. Plans for new construction projects and disposition of facilities

### D. Company information

- 1. Share information
  - a. Total number of shares
  - b. Stock acquisition rights
  - c. Shareholders rights plan
  - d. Number of shares outstanding, changes in capital stock
  - e. Major shareholders
  - f. Voting rights
- 2. Changes in share price
- 3. Directors and corporate àuditors

### E. Interim Financial Information and Independent Auditor's Report

- 1. Interim Consolidated Financial Statements
  - a. Interim Consolidated Financial Statements
  - b. Others
- 2. Interim Non-consolidated Financial Statements
  - a. Interim Non-consolidated Financial Statements
  - b. Others

#### F. Reference Materials

 Information of Guaranty Company and Others (including Independent Auditor's Report)



- Japanese Press Release on December 25, 2007: A description of Subaru's activities on technologies related to the environment and safety
- Japanese Press Release on January 29, 2008: Fuji Heavy Industries Ltd. received more than 2 times as many orders as monthly sales target of 2,000 units for All-New Subaru Forester within approximately 1 month from its introduction